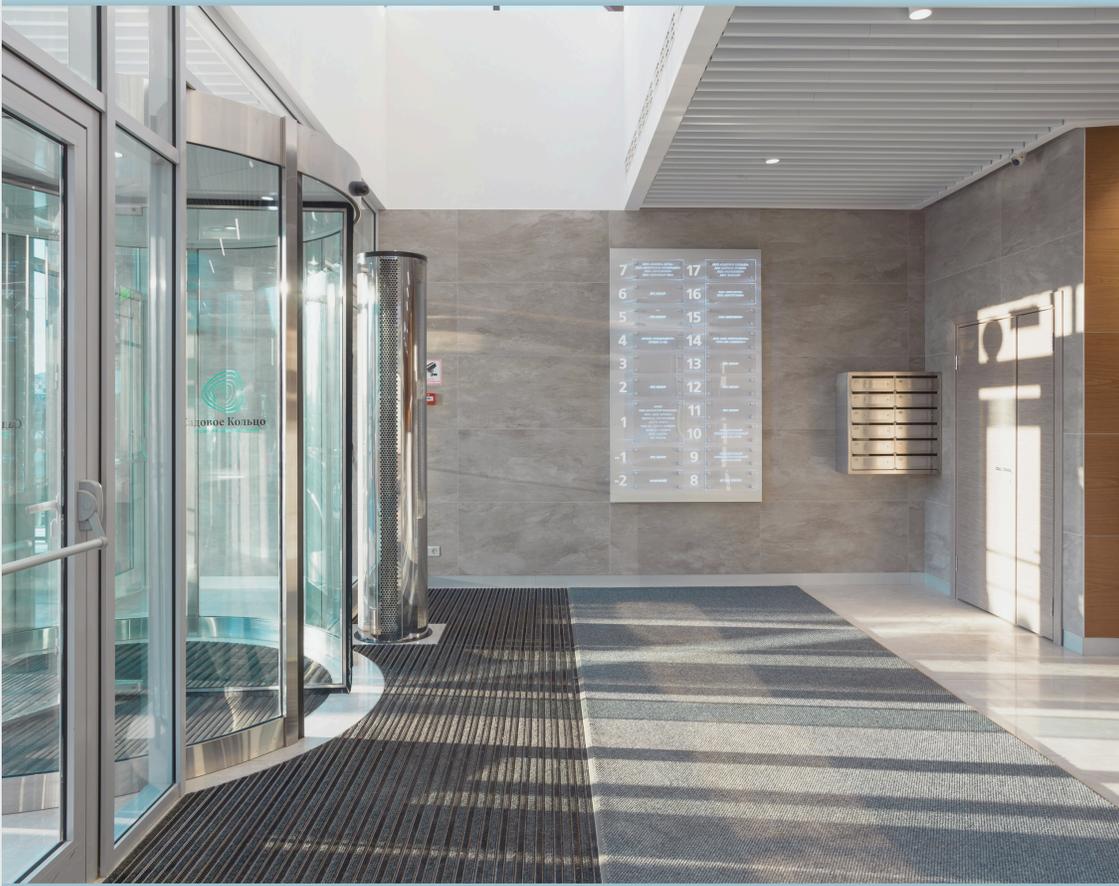


Janitorial Services Capabilities



Prepared by
MATT MESZAROS

NEW
STANDARD
CLEANING

JUNE 2025

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Executive Summary

My team and I are truly excited at the possibility of servicing your facility. We believe that maintaining clean, healthy facilities plays a critical role in the experience every client and employee has in a space, and we take that responsibility seriously.

Since becoming a janitorial professional, I've started to see the world differently. I can't walk into Target, a grocery store, or a restaurant without noticing the window sills, hand dryers, and the vents. I tell my wife how many coats of floor finish I think are on the VCT. It's a blessing and a curse—but mostly, it's a sign of how much I care about the details. Cleanliness is no longer an after thought. It's something I study, improve, and obsess over. That mindset is baked into everything we do at NSC.

Our role is simple: we solve big cleaning problems using the right tools, the right people, and proactive processes. Our approach to submitting proposals is centered around a few things—routing/scheduling, training, quality control, and customer service. That support structure behind our cleaning technicians is what makes us different.

My name is Matt Meszaros. I am the owner and Managing Director of New Standard Cleaning. You have my full commitment in providing a consistent, high-quality service. We're ready to support your mission, and we'd be honored to be part of your team.



Matt Meszaros
Managing
Director



Mission

To safeguard health through custom cleaning programs that elevate the image of every space. Our solutions are designed to deliver long-term, sustainable value to our partners.



Vision

We are a company rooted in partnership where our clients shine on the back of our work. To continue to build up our employees through our “Quality Through Education” program. Aiming to drive progress in our industry and the industries we are privileged to service.

Company History



→ **2016:** Acquired Nick's Cleaning Service and rebranded to New Standard Cleaning LLC



→ **2017:** Expanded customer base into retail, manufacturing, and fitness centers

→ **2019:** Added hard floor care programs to our service offerings.



→ **2019:** Began servicing chains and franchises.



→ **2020:** Serviced 55 and over communities during Covid Pandemic



→ **2023:** Expanded out of NW Suburbs to all of Chicagoland

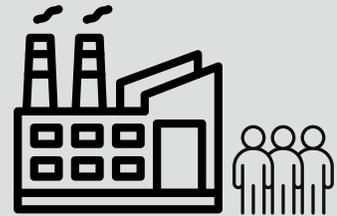
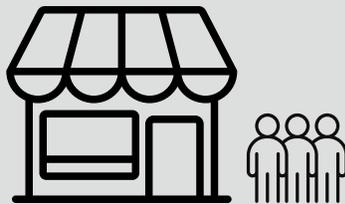
Staffing and Supervision

- We recruit the most experienced commercial cleaning techs we can find. With our competitive wages and benefits we are able to keep our turnover below industry norms.
- NSC maintains a contract with a recruiting firm. We can lean on them when we need a temporary solution or need to hire quickly.

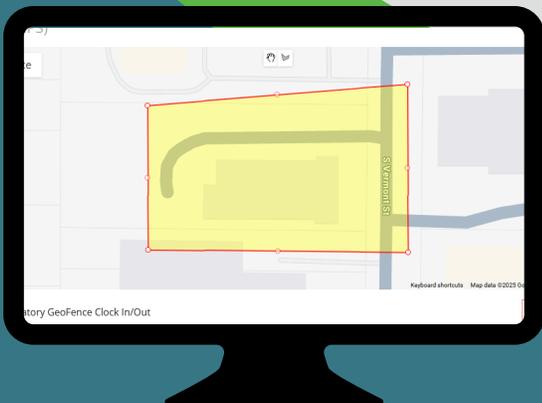
- ✓ County Criminal Search (Last 7 Years)
- ✓ Federal Criminal Search (Last 10 Years)
- ✓ Global Watchlist Search
- ✓ National Criminal Search (Standard)
- ✓ Sex Offender Search
- ✓ Ssn Trace
- ✓ State Criminal Search (Last 7 Years)

- Our hiring pipeline includes a comprehensive background check seamlessly integrated into the recruitment process.

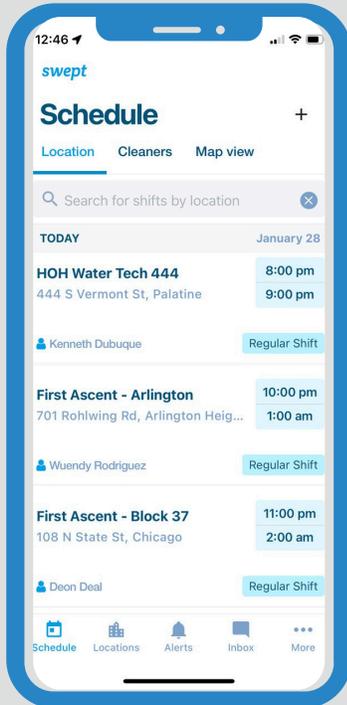
- Our cross trained Team Leaders are responsible for restocking, training and covering shifts.



- Technicians must punch into a Geo-Fenced location allowing Team Leaders to monitor the progress of the night.

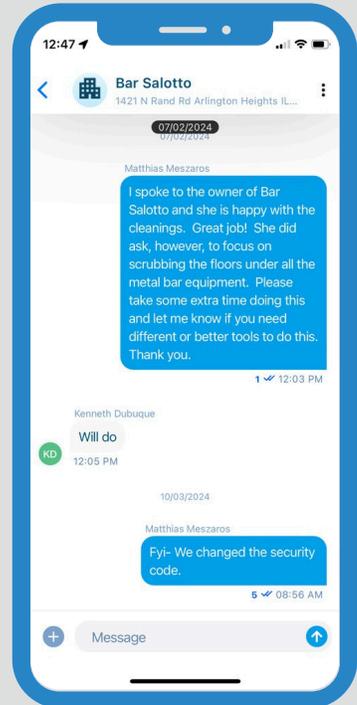


Scheduling



swept 

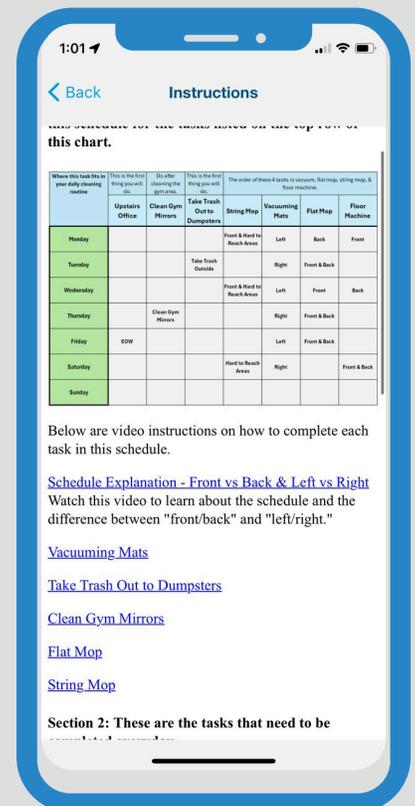
A scheduling software trusted and widely used in the cleaning industry.



We communicate company-wide updates in real time. Scope of work details, security protocols, and schedules are all shared clearly and instantly, right at our fingertips.

Scope Of Work: Instructions

The Swept App allows us to create detailed cleaning checklists with calenders for those periodic deep cleaning tasks.



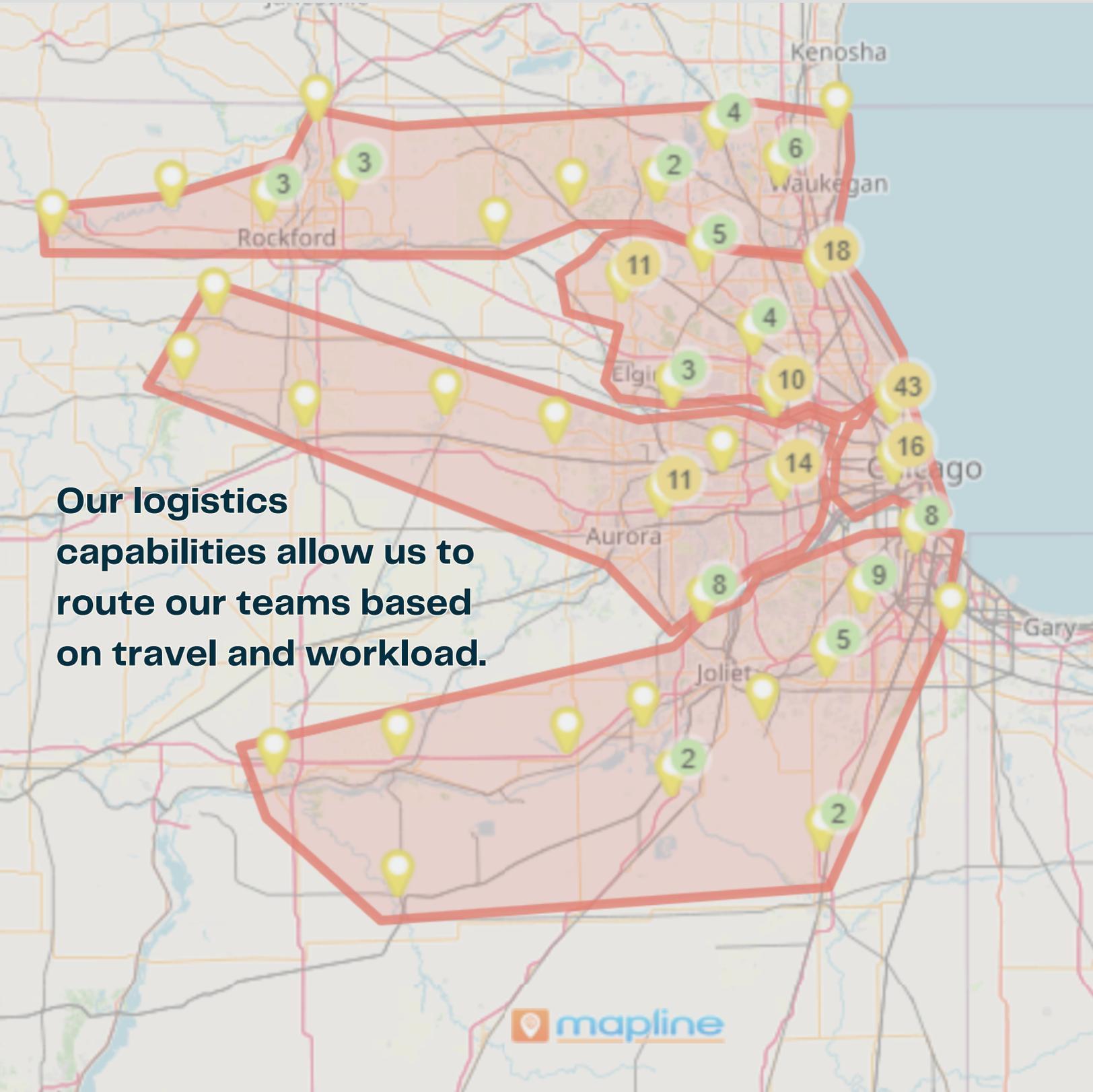
Training videos are embedded into the checklist. Ensuring the Technician knows exactly how to complete each task.

Only users who need access have access.

Logistics



Our logistics capabilities allow us to route our teams based on travel and workload.



Workloading

DATA
DATA
SEARCH RECORDS
OPTIONS

	CLINIC NAME	ADDRESS	SEGMENTATIO...	SQUA...	COST	JOB...
1	Wheaton Danada	2 Danada Square We...	WEEKLY	1,743.00	\$66.78	:21
2	Melrose Park	2507 W. North Ave., ...	WEEKLY	1,859.00	\$66.78	:21
3	Rochelle	372 E. IL Route 38, R...	2x per MONTH	2,115.00	\$100.17	:41
4	Lombard	405 E. North Ave., Lo...	WEEKLY	2,175.00	\$100.17	:41
5	Oregon	116 N. 3rd St., Oregon...	WEEKLY	2,319.00	\$100.17	:41
6	Countryside	6502 W. Joliet Rd, Co...	WEEKLY	2,378.00	\$100.17	:41
7	Carol Stream	351 E. Geneva Road, ...	WEEKLY	2,487.00	\$100.17	:41
8	Byron	206 West Blackhawk...	WEEKLY	2,500.00	\$100.17	:41
9	DeKalb	2438 Sycamore Road...	WEEKLY	2,525.00	\$100.17	:41
10	Glen Ellyn - Lombard	1214 Roosevelt Rd., G...	WEEKLY	2,560.00	\$100.17	:41
11	West Chicago: Dupage	440 E. Roosevelt Rd,...	2x per MONTH	2,670.00	\$100.17	:41
12	Westchester	11204 31st St., Westc...	WEEKLY	2,693.00	\$100.17	:41
13	Downers Grove	1117 Ogden Ave., Dow...	WEEKLY	2,707.00	\$100.17	:41
14	Naperville South - 95th...	2272 W. 95th St, Nap...	WEEKLY	2,715.00	\$100.17	:41

 Our logistics partner Mapline enables us to input data relevant to each location.

Location Name	Cleaner Name	Date	Scheduled	Actual	Variance
First Ascent - Uptown	Irving Quartman	Jun 25, 2025	2.00h	1.90h	- 0.10h (5.00%)
First Ascent - Block 37	Irving Quartman	Jun 25, 2025	3.00h	-	- 3.00h (100%)
First Ascent - Avondale	Gerardo Marquez	Jun 25, 2025	3.00h	3.62h	+ 0.62h (20.6%)
First Ascent - Humboldt P...	Vernon Williams	Jun 25, 2025	3.00h	2.98h	- 0.02h (0.556%)
First Ascent - Block 37	Deon Deal	Jun 25, 2025	3.00h	2.35h	- 0.65h (21.7%)
First Ascent - Arlington	Luis Villanueva	Jun 25, 2025	3.00h	3.12h	+ 0.12h (3.89%)

 Schedule variance reports allow management to analyze the scheduled shift lengths vs. actual shift length. This helps us gain insight into productivity or find potential issues.

Routes

 Optimized Routes

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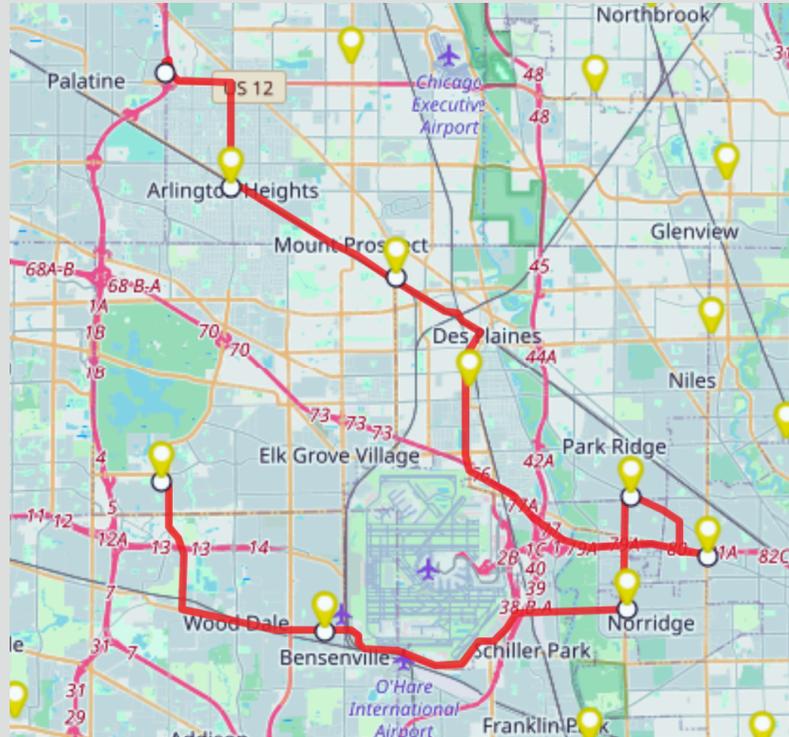
 Analytics & Reporting

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- 
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 Monitoring

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- 
- 

 Enhanced route data allows us to optimize our drive-to-working time ratio.



Stop Num	Name	Address	Drive Time From	Distance from Previous Sto	Running Total Trip Drive Ti	Running Total Trip Distance (miles)
0	STOP POINT (42.112486,	North Wilke Road	0	0	0	0
1	Arlington Heights	88 S ARLINGTON HTS RD,	0:09:04	3.79	0:09:04	3.79
2	Mount Prospect	50 E NORTHWEST HWY, I	0:06:30	3.75	0:15:34	7.54
3	Norwood Park	7148 W HIGGINS AVE, CH	0:15:23	9.75	0:30:57	17.29
4	Park Ridge	800 DEVON AVE, PARK RI	0:05:16	2.17	0:36:13	19.46
5	Norridge	8337 W LAWRENCE AVE,	0:06:00	2.3	0:42:13	21.76
6	Bensenville	460 W IRVING PARK RD, I	0:10:50	6.52	0:53:03	28.28
7	Elk Grove Village	964 ELK GROVE TOWN CI	0:10:09	5.36	1:03:12	33.64
			1:03:12			

Quality Control



Stoplight System

Our Team Leaders perform random quality checks and document their findings using the categories below.

	Great Job! Keep up the good work!
	Ok, could use some improvement.
	Pay attention to this. Needs improvement.
	Needs immediate improvement.

We put together a document that is given to the cleaning technician. The stoplight system helps us catch problems before they get worse.

This system allows us to track performance and give praise to our hardworking technicians.



Back gym floor looks good. Remember to use the vacuum and to change mop water frequently when mopping black floors.

Each quality check includes positive feedback.



This was from the women's showers. Please keep an eye on these drains and wipe the hair up when its there.

We point out areas that need work. Always referring to the scope of work.



Please lay wooden slats down when finished. Also, keep shower doors open please. Good job mopping underneath floor slats. Many people forget this step.

When giving feedback we explain why the task is important and direct them toward the appropriate training materials.

Sustainability

Green Cleaning Practices

- Certified products
- Microfiber systems
- Efficient equipment

Smarter Supply Choices

- Refillable systems
- Eco-friendly disinfectants

Waste Reduction

- Teams trained on product over-use
- Trained on recycling practices

Transportation and Energy

- Consolidated delivery
- Minimize company vehicles

Educating for Impact

Our *Quality Through Education* program trains our teams on:

- Product usage
- Product dilution
- Best practices for conserving water



Onboarding Timeline



WEEK 1-2

- Proposal Review and Discussion
- Contracts Signed
- Begin Recruiting Technicians

WEEKS 3-4

- Final Meetings and Walkthroughs
- Order Equipment
- Develop Training Materials

WEEKS 5-8

- Begin Service
- On Site & Online Training
- Frequent Quality Checks

WEEKS 9-10

- Hold Progress Meetings
- Address Any Action Items

References



Dean Miller
HOH Water
Technology
(224) 733-1732

“We have been working with New Standard Cleaning for over a year and are extremely pleased with their service! They help us maintain and clean our 40,000-square-foot facility, and the results have been consistently impressive.”



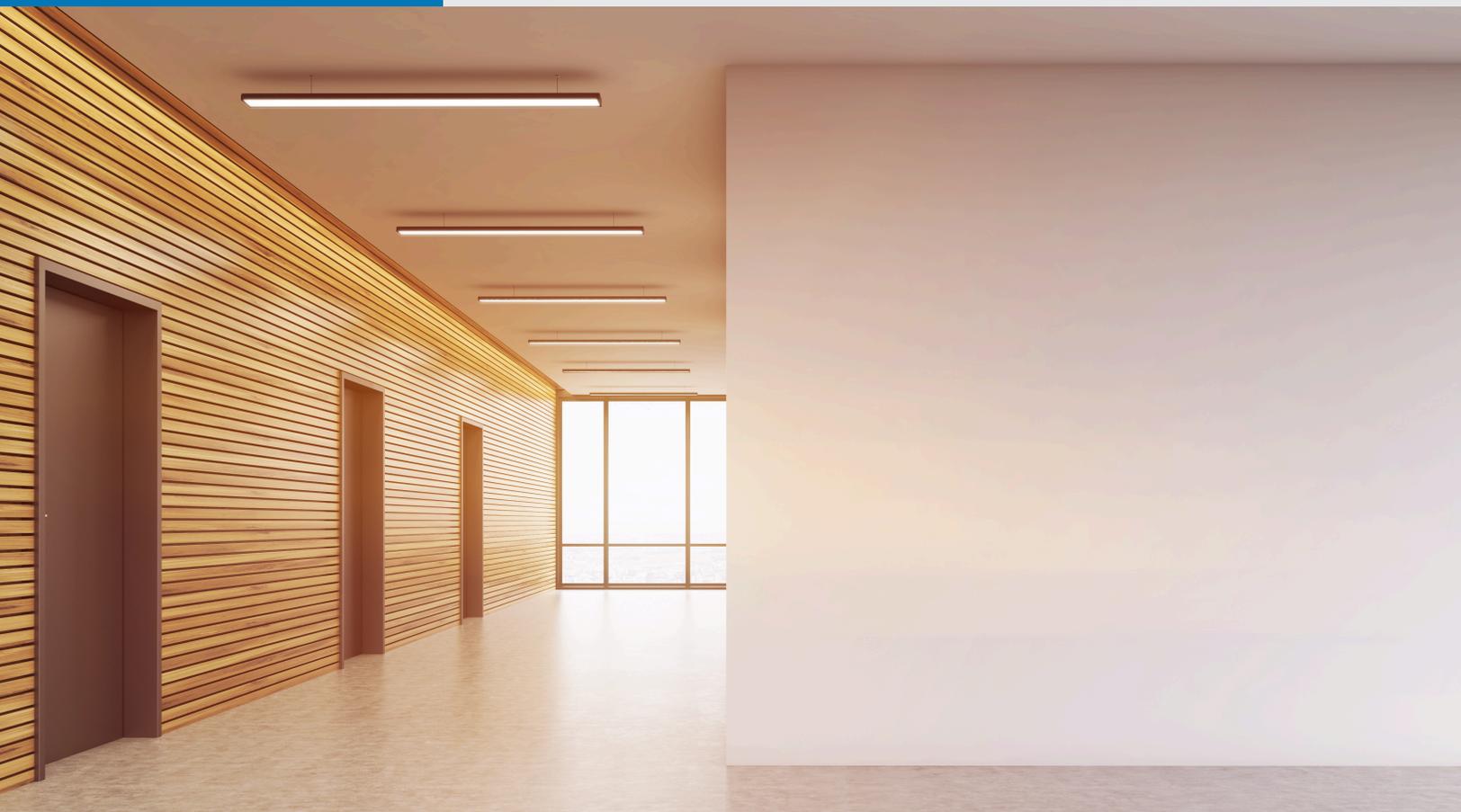
Horacio Soto
Avidor Senior Living
(773) 949-3811

“The owner is highly communicative, easy to reach, and responds to all our inquiries promptly and efficiently. Their professionalism and attention to detail have made them a reliable partner for our cleaning needs.”

“Overall, we are very happy with New Standard Cleaning and would highly recommend them to anyone looking for exceptional cleaning services.”



Nikki Katz
First Ascent Climbing
Gyms
(224) 735-7150



Let's Work Together



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